



Think  
ahead with  
**poultry  
people**



**Business Development Manager**

**Vencomatic Group**

**Fulltime**

**Bachelor**

## Business Development Manager

The Business Development Manager is responsible for realising and developing new activities and markets in his region in terms of the product portfolio assigned to him. Our products are sold (partly) through dealers and/or agents in the region. The Business Development Manager is responsible for supporting, training and enthusing dealers and agents.

You have a sales role towards key customers and in the home market, in addition you inform and advise the Regional Sales Director and his ASM staff.

Vencomatic Group is an innovative, international family business that wants to make poultry farming worldwide more sustainable in an animal-friendly way. Vencomatic Group, offers a challenging job in a growing organization.

### What you'll be doing

- You are responsible for the optimal functioning of the entire site;
- Look for new opportunities and Identify leads;
- Develop strategic alliances;
- Prospect new customers;
- Develop promotion plans and sales strategies;
- Manage commercial and contractual negotiations until the contract award.

### What we're looking for

- You have a strong sense for long term customer relationship and interaction;
- You have strong influencing skills and ability to work in an informal no-nonsense organization;
- You have knowledge of the poultry sector, related to the poultry integration companies;
- Strong proponent of egg handling and sustainability;
- You have comfortable and proficient executive communication skills, clear and concise communicator.

### What we offer

Working for Vencomatic Group means working at an innovative multinational with many chances to develop yourself, taking responsibility and initiative. We offer an extensive and professional training program within an open and result driven company culture. Next to a competitive salary, Vencomatic Group offers attractive secondary benefits.

### Contact information

If you want to know more about our organization click on [www.vencomaticgroup.com](http://www.vencomaticgroup.com). If you are interested in this position and you want to apply, please send your application to: [solliciteren@vencomaticgroup.com](mailto:solliciteren@vencomaticgroup.com)